

Ready to Use Inside Sales for Next-Level Growth?

As B2B companies are under growing pressure to increase revenues with existing budgets, the field-based sales model is being turned on its head.

Across industries, companies are utilizing Inside Sales teams to drive closed sales. Is your business prepared to take growth to a new level?

5.9MM

total U.S. sales jobs in 2024



60%

of all sales jobs will be Inside Sales by 2020

2020



Since 2014, Inside Sales growth has outpaced Field Sales

15:1



Field Sales or Inside Sales?

As B2B buyers utilize more online research and self-service, there is a shift to increased Inside Sales investment. Are you prepared?

Inside Sales reps perform up to

42.5%

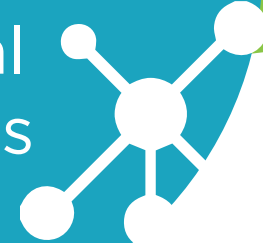
more dials



Inside Sales reps complete

49.6%

more social interactions



40%+

cost savings with Inside Sales vs. Field Sales



Rev Up Your Sales Engine.

ServiceSource's performance-based, outsourced Inside Sales solutions will help you grow your bottom line, not your budget.

Data courtesy of "The State of Sales", InsideSales.com 2017